

## KPIs and Status Reporting

Establish key performance indicators for both the integration and the business

### Integration Results

- Customer retention
- Talent retention
- Synergies
- Budget
- Timelines
- On-time month-end close
- Feedback
- Integration value-drivers
- Others?

### Business Results

- Sales
- Earnings
- Stock Price
- Market share
- Clients with multiple LOBs or cross-sales
- A/R > 30
- Days Sales Outstanding
- Labor utilization rates
- Others?

## Dashboard the Essential Value-Driver Projects & Related Metrics for the Deal to be Considered a Success

Merger Integration Dashboard			Revised Date:
Key Focus Areas	Status	Priorities to support "Integration Complete"	October 31, 2008
			Comments/Notes
1. Integrate Clearing, Related Systems and Practices	G	1.1 Resolve Product Symbol Conflicts to ensure that systems can accommodate current and future products for various venues by April 1, 2009 (Salvador)	Plan in place for 57 conflicting product codes. Now working on plan for listing approx 200 priority NYMEX OTC futures contracts on Globex as alternate venue (and working CFTC requirement in parallel)
	G	1.2 Migrate Membership administration to EDB system by Feb 01, 2009. (Cronin)	♦ (Q1 2009)
	G	1.3 Integrate Back-End Clearing, Transition to CHE FEC/C21 Clearing systems and rules to drive benefits to our customers by August 3, 2009 (Taylor)	♦ (Q3 2008) Back End FEC integration to occur and Platform on 08/3.
	G	1.4 Transition Exchange Fee billing and administration to CHE Group EPS by April 1, 2009.	♦ (Q2 2008) Parallel PR February 1, 2009; with C Requirements document
2. Consolidate NY Trading Floors and Related Systems	G	2.1 Complete NYMEX floor wireless infrastructure upgrades and consolidate NY trading floors by May 30, 2009 (Holzrichter)	♦ (Q2 2008) Comex Flo
	G	2.2 Implement CHE Group Price Reporting Systems on NY Trading Floor by Sept. 30, 2009. (Holzrichter)	♦ (Q3 2008) Three phd contracts; NYMEX Future expects to begin 03/01
3. Integrate Support Systems and Infrastructure	G	3.1 Migrate CompuNet/AXIS-One to PeopleSoft for financials and accounting and integrate accounting policies by July 31, 2009. (Haney)	
	G	3.2 Consolidate websites, including volume reporting and other functionality by September 30, 2009. (Liskey)	Initial links and consolidate dependency. IT is currently on critical path. PR via
	G	3.3 Integrate data centers and disaster recovery approach, and optimize use of or exit from I Park facility by (date TBD). (Komater)	Co-location strategy; site assessment is complete.
	G	3.4 Integrate technology infrastructure (including e-mail, networks, and helpdesk/service desk) and other solutions to support multiple geographies by mm/dd/yy. (Komater)	Interim email integration
4. Staff the Organization and Align Policies/Rulebooks	G	4.1 Integrate functional organizational structures, rationalize organization, and communicate all roles, titles, compensation, responsibilities by October 24, 2008. (Piel)	Staffing process underway. Notifications scheduled N
	G	4.2 Integrate compensation and benefits approach and other HR policies by January 1, 2009. (Piel)	
	G	4.3 Combine HRIS systems (PeopleSoft) and implement single Payroll system by January 1, 2009. (Haney)	
	G	4.4 Harmonize rulebooks between CHE/CBOT/NYMEX and COMEX to the extent practicable by June 1, 2009. (Payton)	
5. Define the Combined Growth Strategy	G	5.1 Define the strategy for LCH by October 31, 2008 and the remaining existing NYMEX JV agreements by November 30, 2008. (Vroman)	Initial strategy work com
	G	5.2 Migrate to combined OTC platform and business model by September 2009. (Redding/Taylor)	Change control analysis
	G	5.3 Develop short term product priorities and incorporate NYMEX business requirements into the total product pipeline for CHE Group by November 30, 2008 (Winkler / Curran)	90-Day Plan for products

LEGEND: C (Blue) = Priority Completed; G (Green) = On Track; Y (Yellow) = Potentially Off Track; R (Red) = Off Track. Red diamond indicates start

- 5-6 essential priority outcomes
- 2-5 directly related tasks or projects for each
- Establish direct or proxy metrics
- Clear ownership, accountability, visibility
- Ongoing reporting to executive and teams

**Key Integration Measures**  
 Updated: October 21, 2008

### EXPENSE SYNERGIES:

Synergy Results, Through Prior Quarter  
 \$1 M Achieved  
 100.00% of Scheduled Quarterly Synergies  
 1.81% of Total Planned Synergies

Annualized Run-Rate Synergies Achieved vs. Plan

INTEGRATION COSTS:

Capital Budget:	\$ 50 M (Budget)	Expense Budget:	\$ 75 M (Budget)
	\$ 5.8 M (Actual)		\$ 19 M (Actual)
	\$ 45 M (Variance)		\$ 65 M (Variance)

### CUSTOMER READINESS

	Target # of Firms	Number Complete	Percent Complete	Comment
Firms Participating in FEC Testing	5	1	20%	
FEC Connectivity for Critical Firms (Target Completion Date: July 13, 2009)	5	1	20%	
Service Bureau Readiness	Y/N			
RAI	N			
Sungard	N			

Trading Floor Staff Completing PRS Training

### NYMEX TRANSITION STAFFING STATUS (End of Month Count)

Current Transition Employees vs. Plan

Baseline Count:  
 NYMEX EE Count at Close - 396 Starting EE Count Nov. 1- 371  
 Separations Through Oct. 31 - 25 Starting Transition EEs - 130

### PRODUCT PIPELINE STATUS TRACKER

	Total Planned	Launched To-Date	Comments:
# of NYMEX Products Launched on Globex	16	16	NG Swaps plus one other launched. Remainder planned for later date.
# of CME Group Products Launched on CPC	6	0	Awaiting decision on development strategy.

### NYMEX POST-CLOSING VOLUNTARY RESIGNATIONS

	Current Month:	Total To Date:	Monthly Weighted Average Turnover %:	Comments:
FT Regular Staff:	1	7		
Transition-Only Staff:	0	0		
Total Voluntary Resignations:	1	7	0.50%	

Estimated Annualized Turnover %: 0.77%