



CORPORATE CUSTOM M&A TRAINING

Do you have an M&A team in urgent need of training for a current or imminent deal? M&A Leadership Council's Corporate Custom Training program delivers best-in-class industry experts who share deep wisdom, endless war stories, and the experience to bring it all together for your team's benefit.

Training Duration from 1-3 Days



The Art of M&A® Acquisition Lifecycle Orientation: *Onsite or Virtual*

- Business Case for Effective Integration
- Understanding the M&A Lifecycle
- Strategy and Readiness
- Structuring and Managing the Integration
- Best Practices in Integration Planning and Execution
- Essentials for a Successful Day 1
- Culture, Communications & Change Management
- Other Topics Customized as Needed



Past Client Endorsements



"Thank you, Jim --- you & your team have been invaluable. We received quite a few positive comments at our board meeting yesterday about the level of detail & reporting that we provided compared to past deals!"

***PRESIDENT and CEO, ACNB BANK
2024***

Why M&A Training

Think of M&A training as an investment; with the right education, your team will be 80% more likely to achieve successful M&A deal outcomes.

M&A Leadership Council has been the 'go-to' organization for thousands of top M&A executives who are determined to add value to their deals, rather than watch value erode.

Most of our corporate custom training programs include one to two days of concentrated curriculum centered around the Acquisition Lifecycle. And of course, any of the material can be customized or modified to fit your company's particular needs.

All of our presenters are working professionals, on the ground and out in the field.

Schedule Your Training Now

Call our offices to make plans for us to come to you -- where you need us, when you need us.

866.394.3690



"We really enjoyed learning together, and sharing the day with you all. This training, along with the exchange among our own cross-functional team, truly advanced our M&A integration skills."

VP, Business Development Integration, CISCO



"... I'm happy to note that there has been significant savings of time and our essential staff resources and that your contribution has generated profits to Safeway of over four times the cost of your services to date."

SVP and CIO, SAFEWAY