



JUSTIFICATION KIT



M&A LEADERSHIP COUNCIL

Presenting Topics in The Art of M&A
in Public Conferences and Direct to Corporate Locations

macouncil.org



VALUE PROPOSITION

The M&A Leadership Council provides the training tools and techniques for achieving merger and acquisition success. We provide experience and global expertise in Due Diligence, Integration, Legal and Regulatory, M&A Intelligence, Communications, Human Resources and IT. Our programs are designed for corporate executives, functional leads, program managers and any stakeholder involved in M&A process.



Who is M&A Leadership Council?

The M&A Leadership Council is a unique consortium of professional service firms, authors, experts and luminaries in the mergers and acquisitions business. In other words, the Best of M&A.

The other common trait of this exclusive group is that they have all risen to the top of the M&A community with a passion to share their experiences and expertise with other M&A professionals and organizations involved in corporate growth, consolidation, restructuring and divestitures.

M&A Leadership Council Alumni Companies - Fortune 500



M&A Leadership Council Alumni Companies - Other



See What Our Attendees Are Saying

"This seminar was beneficial for me to learn the process and 'Art' around integration and will help me explain the value creation to my team even after the tactical integration is complete."
-Sourcing Integration Manager, **Ericsson**

Fantastic event! Great chance to network with, and learn from a cross-functional group regarding this important and challenging topic. Love the "Game Day" simulation. -Director IT Strategy, **Schwan Foods**

One of the best professional education training events that I've ever been to. Impactful, actionable take-aways with real potential results" - Transformation Lead , **Worthington Industries**

For anyone involved in M&A activities who needs guidance to steer the ship in the right direction, this is a course you MUST attend. The content is relevant for all people on your team"
-Director of Integration, **PTC**

"A backbone for any M&A Integration" -Global Director, Enterprise HR, **Ingersoll Rand**

"Class offers an overwhelming amount of data and resources-excellent lineup of presenters. Entire workshop was well paced and well done."
-Program Manager, IT, **Honeywell**

"For the smaller size company, or anyone new to M&A deals, this is a great overview of M&A, and I would highly recommend the program."
- Director M&A, **American Express**

This was an outstanding event that exceeded my expectations. The topics and framework were spot-on, presented by highly effective and credible/experienced individuals. -SVP, Business Dev., **Insight**

"Thought-provoking exchange of experience and lessons learned-provided a forum for discussions, successes and pain points shared, regardless of industry." -M&A Manager, **Arthur J Gallagher**

"Great Speakers that had a firm grasp of the 'Hows' and 'Whys' of IT Integration. The exercises and networking with peers was invaluable."
- Director IT Compliance, **Alliance Data**

"This was a valuable workshop that helps address fundamental questions and practices for successful M&A. Actions that can save millions of \$\$ in value erosion." -Director Global IT, **Lowe's**

"Great overview of an art vs. science. This complied with content relevant to a new acquirer and allowing serial acquirers to re-examine their processes." -Director, HR Business Dev., **IBM**



M&A LEADERSHIP COUNCIL

"The Art of M&A Series" Executive Training for M&A Professionals

6860 North Dallas Parkway, Second Floor, Plano, TX 75024

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DISCOUNTS AVAILABLE



EARLY BIRD

Sign up early and save **10% OFF** Standard Price. A separate code is published on each event's registration site and will be in effect until the date specified.



ALUMNI

Individuals who have attended our conferences and training programs are eligible to receive a discount of **20% OFF** Standard Price for all subsequent events. Use of this code is necessary at registration to receive discount.



GROUP

Groups that register 3 or more team members for a conference at the same time will receive a discount of **25% OFF** Standard Price. Please contact our office to receive the code before logging into the system.



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